

HEALTHCARE PRACTICE FINANCING

Tapan Patel

Senior Vice President; Regional Business Development Officer

Tapan Patel is a Regional Business Development Officer specializing in dental startups and complex, project-based growth initiatives, with a strong focus on healthcare office build-out projects. He partners with dental entrepreneurs and practice owners to structure financing for new practices, expansions, and relocations, taking a hands-on, consultative approach to bringing concepts into fully operational spaces.

With over 14 years of healthcare lending experience at Bank of America Practice Solutions, Tapan has held both regional and enterprise leadership roles. Most recently, he served as Senior Vice President, Enterprise Regional Sales Director, where he led business development teams and partnered with Business Banking, Merrill, and Private Bank to deliver comprehensive client strategies.

Earlier in his career, Tapan supported veterinary and medical clients across the Northeast and Mid-Atlantic, advising on startups, acquisitions, and ownership transitions while building strong referral networks and presenting at industry events.

Tapan is known for driving consistent growth and delivering a strong client experience, with a particular passion for helping providers bring their offices to life through thoughtful planning, financing, and execution.

Outside of work, Tapan stays closely connected to healthcare through his wife's career in dermatology. They have two sons, ages 13 and 15, who are active in New Jersey's youth soccer community, along with their dog.



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